



Using Metrics to Understand Agile Project Health

...and of other projects too...

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Agenda

- ✦ Are your current measures good enough?
 - The Big Five
 - Measuring a project
 - Measuring a program
 - Measuring “throwdowns”
 - Measuring ourselves



Are your current measures good enough?

- Do you have actuals?
- Do you have estimates? ...over time?
- Do the metric owners trust the data? Do the teams? Do the executives?
- Have you defined red, yellow and green for all of your metrics?
 - ▶ Do you have default corrective action tasks for red and yellow metrics?
 - ▶ How long are you in yellow and red? Bad: Green 90%, then bam! Red. No yellow...
- Do you have appropriately balanced “counter measures?”
- Do you measure the cost of cancelled projects?
- Do you measure the number of successful, partially successful and failed projects?
- Can you draw “goal lines” on a dashboard that if hit pay for the cost of innovation?
- **Can you measure the winner of an innovation throwdown?**
- **Can you produce evidence of all of the above in two weeks or less?**



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The Big Five

- Productivity
 - Quality
 - Predictability
 - Job Satisfaction
 - Innovation
-
- Are there measures you care about that are missing here?
 - Are these the right measures?



The Big Five – One Level Deeper

- Productivity – how much do we get done?
 - ▶ Time, cost, scope

- Quality – how good is it?
 - ▶ Defects, value
 - ▶ Compliance violations
 - ▶ Customer satisfaction

- Predictability – how long before we are “right” about productivity and quality?
 - ▶ Accuracy, Time to accuracy

- Job Satisfaction – which innovations do the employees like and trust?
 - ▶ Survey, Project Results Satisfaction, Retention, Overtime

- Innovation – which innovations improve Productivity, Quality, Predictability and Satisfaction?
 - ▶ Throwdown Metrics
 - ▶ Skill Growth
 - ▶ Process Improvement Requests



Dashboards

- Project dashboard – how is my team doing on one project?
 - Program dashboard – how is my group of related teams doing?
 - Portfolio dashboard – are we investing our precious resources in the right things?
 - Personal dashboard – how am I doing compared to the team?
-
- All dashboards use the big five metrics



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How do we use the big five on a single project?

- ✦ Productivity
 - Quality
- ✦ Predictability
 - Job Satisfaction
 - Innovation



Where does “Burndown” fit in?

- Burndown Charts
 - ▶ Release burndown vs. iteration burndown?
 - ▶ Stories vs. tasks?
 - ▶ Hours burndown?

- Our teams:
 - ▶ Release burndown based on story points
 - ▶ Task burndown based on number of tasks, NOT HOURS
 - ▶ No hours burndown tracked



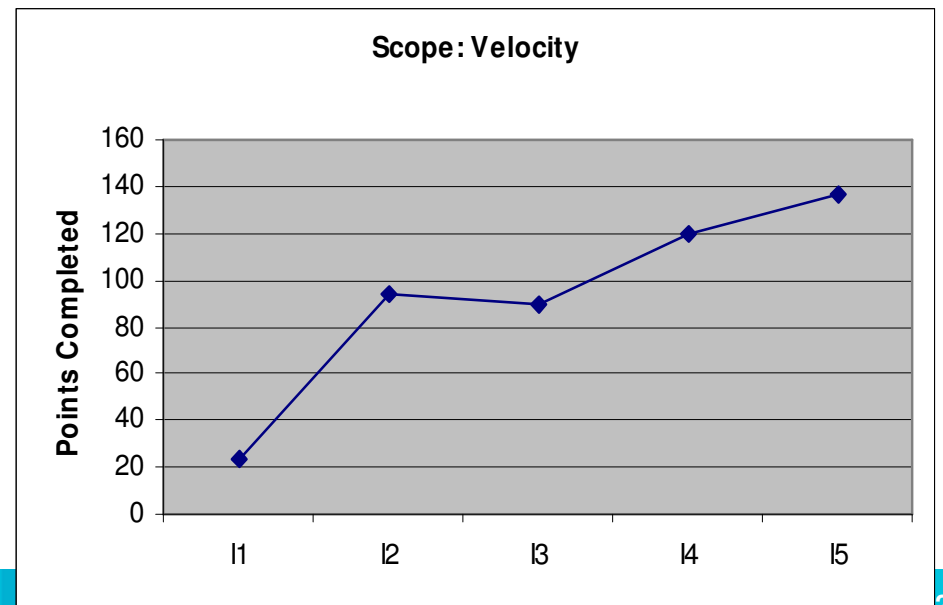
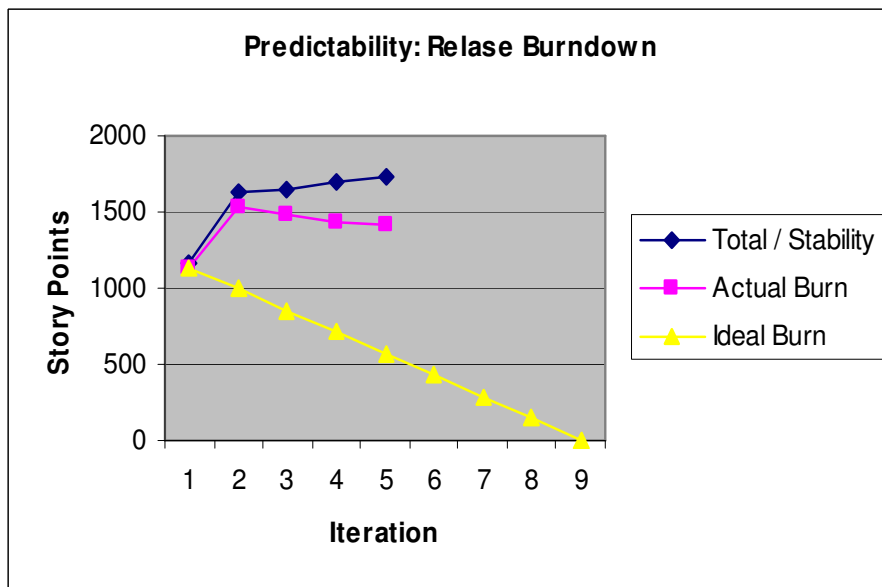
Understanding Velocity “Lift”

- Looking across many projects, how much does velocity go up from iteration 1 to 2 to 3 and so on?
- When does stability hit?
- In our history, most “new to agile” teams see a lift of 4 to 5 times velocity from iteration 1 to 2. Sometimes not until iteration 3.
- Because of this, we can estimate the total possible scope for a new team right after iteration 1:
 - ▶ $V_{\text{future}} = V_{\text{iteration}_1} * 4$
 - ▶ Likely scope = $V_{\text{future}} * (\text{iterations_in_release} - 1)$
- Find your lift

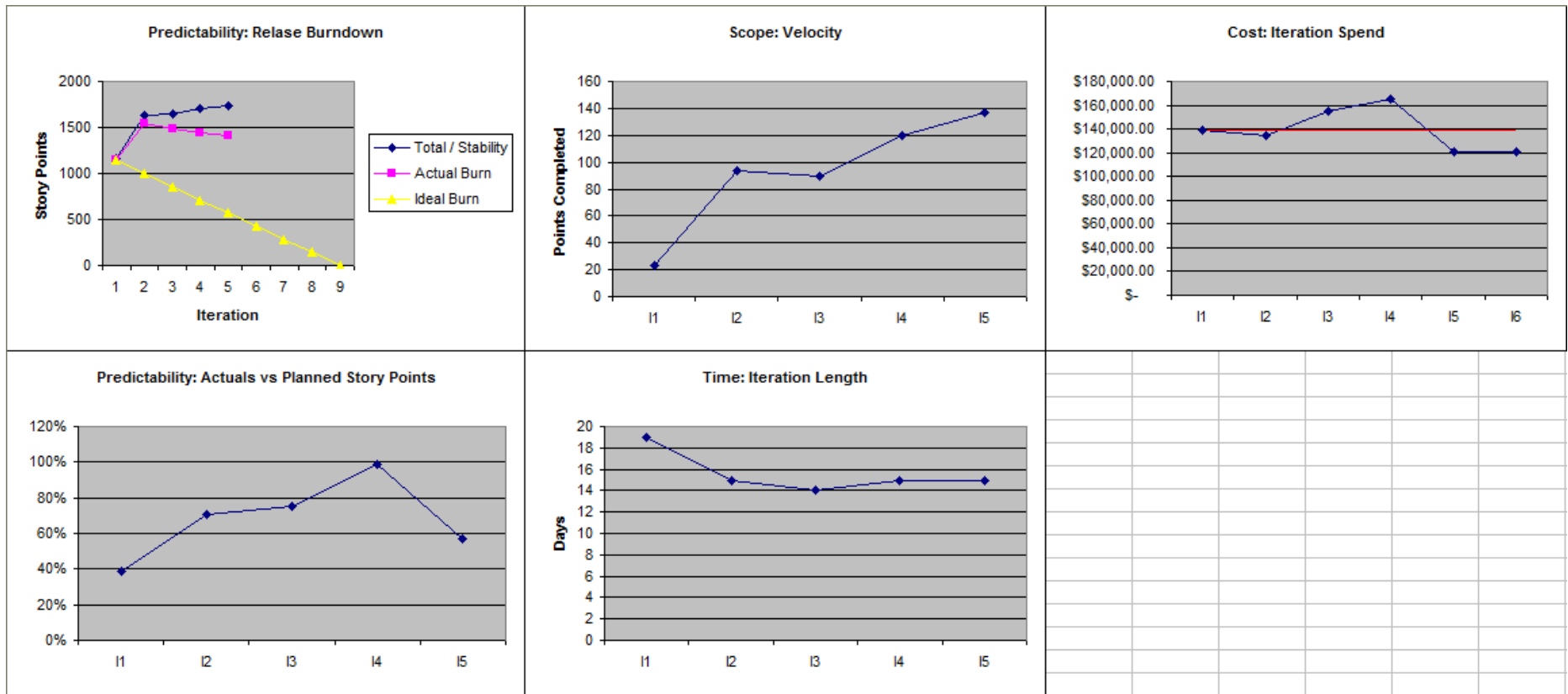


Project Level Dashboard: Productivity and Predictability

How is this team doing?



Adding cost, time and plan vs. actual



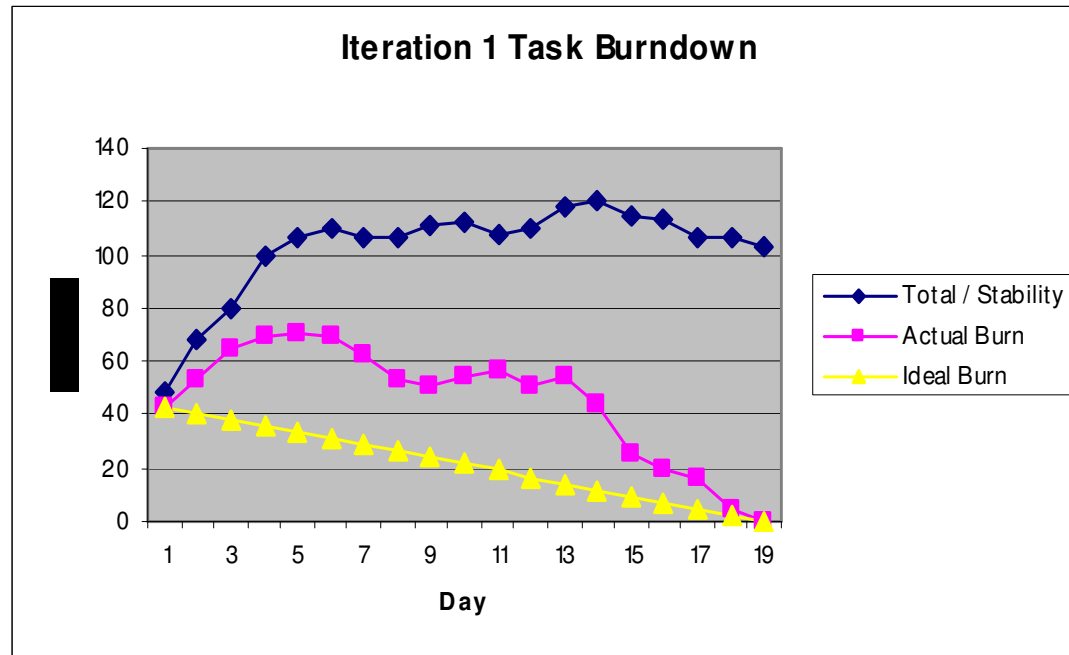
Tasks and Task Burndown

- In addition to stories, there are tasks
 - ▶ Tasks are details on how to get a story done
 - ▶ We do not get any “credit” for doing tasks as they don’t have story points
 - ▶ We put tasks on our iteration backlog so we don’t forget to do things
 - ▶ You can estimate hours for tasks however
 - This takes a lot of time (reduces productivity)
 - The estimates are frequently wrong
 - If we just count the number of tasks instead, we save all that time and get brilliant data

- We can graph task burndown (or task hours burndown)
 - ▶ NOT a productivity measure
 - ▶ IS a predictability measure



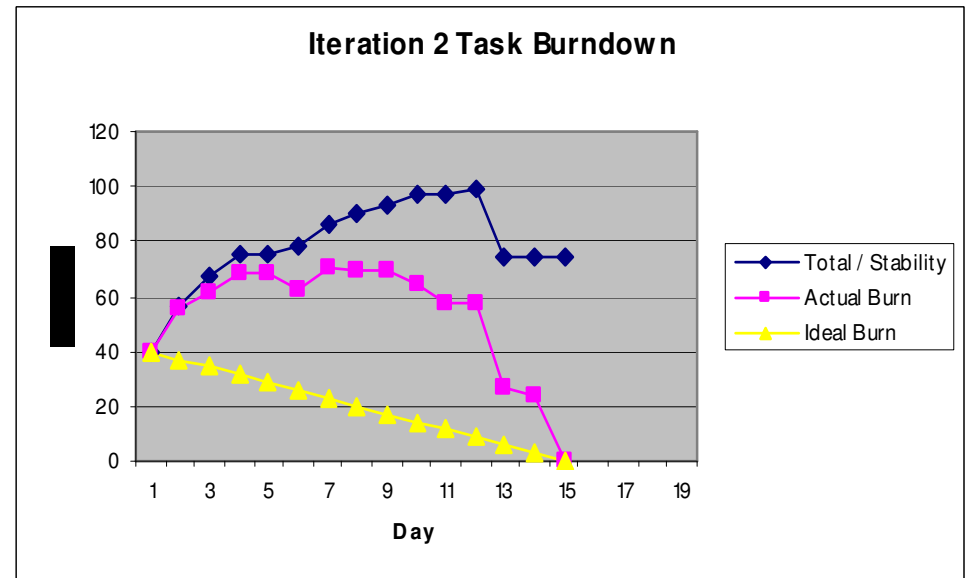
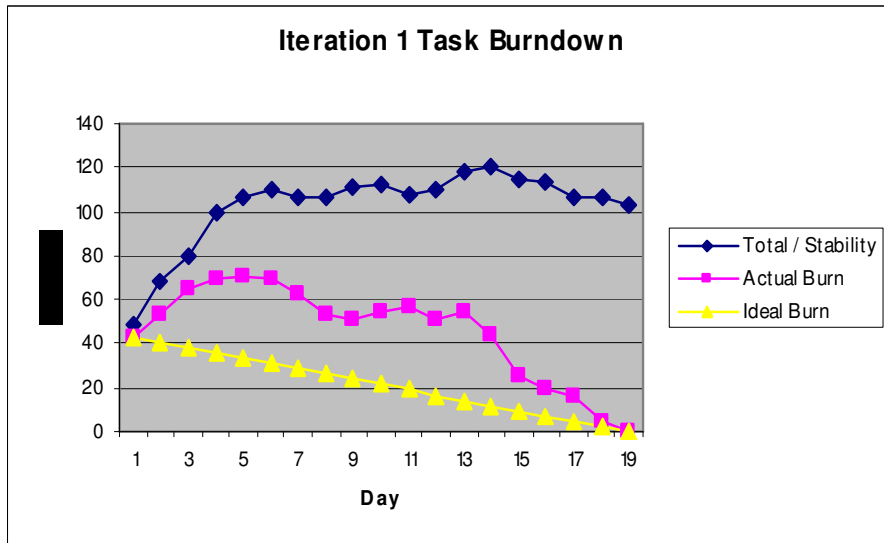
How do we use task burndown for predictability?



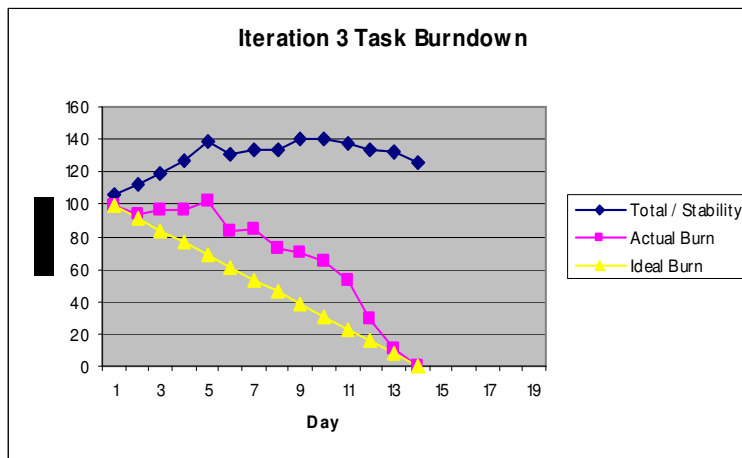
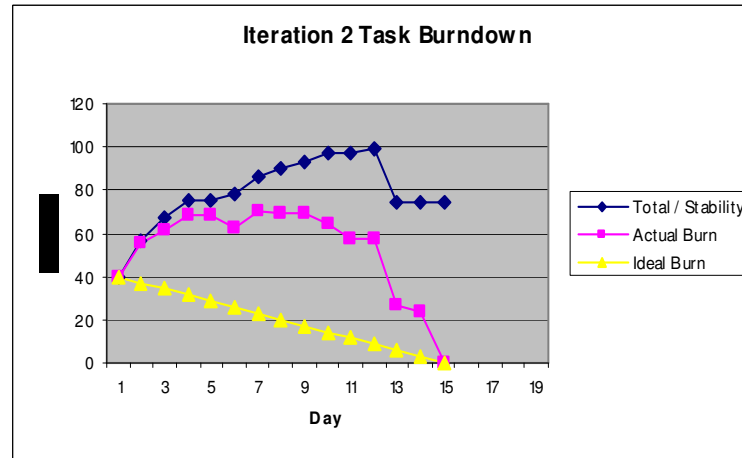
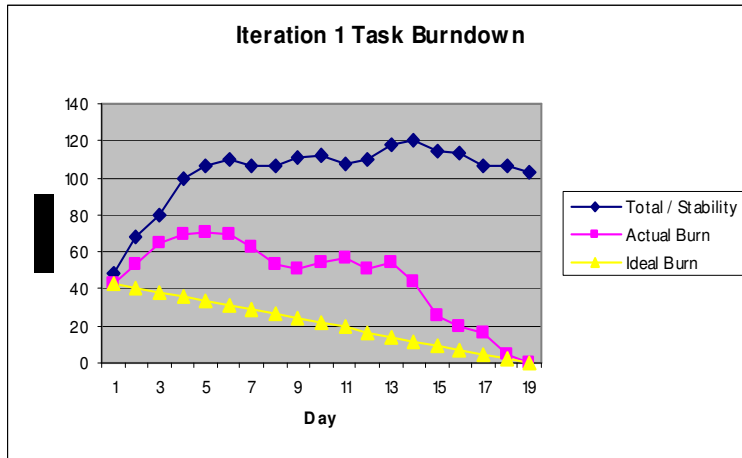
- How good was this iteration?
 - ▶ How many tasks did they plan?
 - ▶ How many tasks did they complete?
 - ▶ How stable was their plan?
 - ▶ How stable was their actual burn?



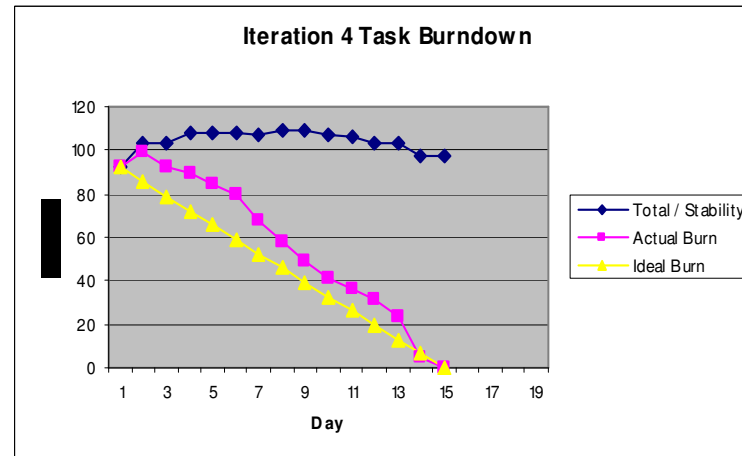
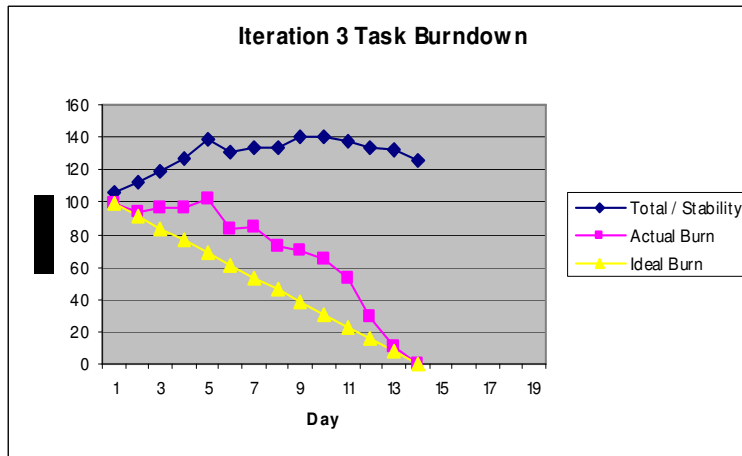
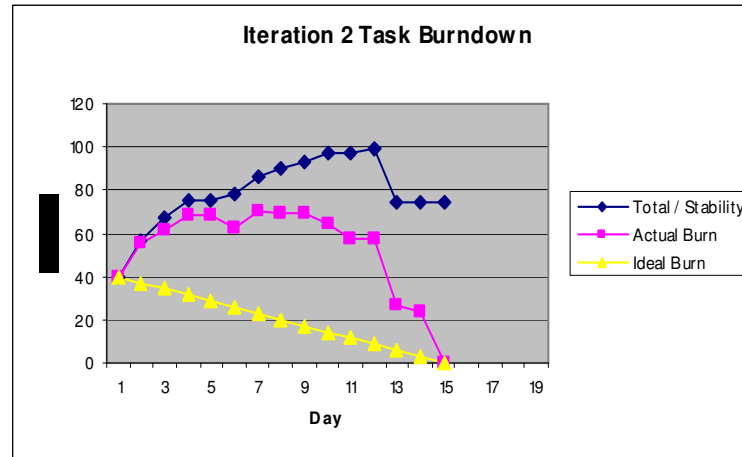
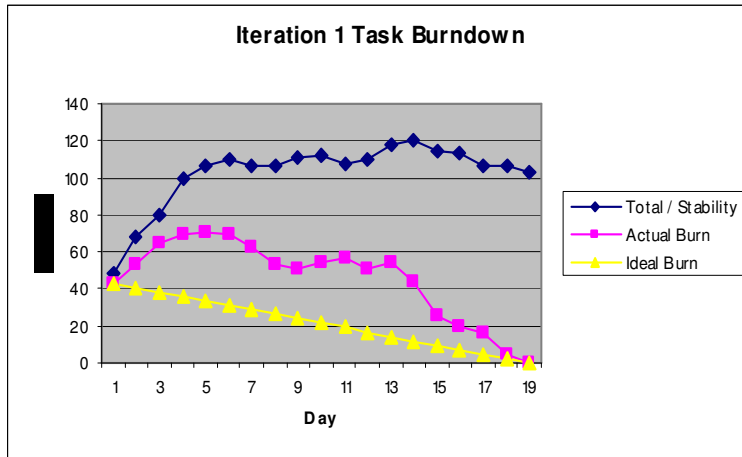
Did they get better or worse in iteration 2?



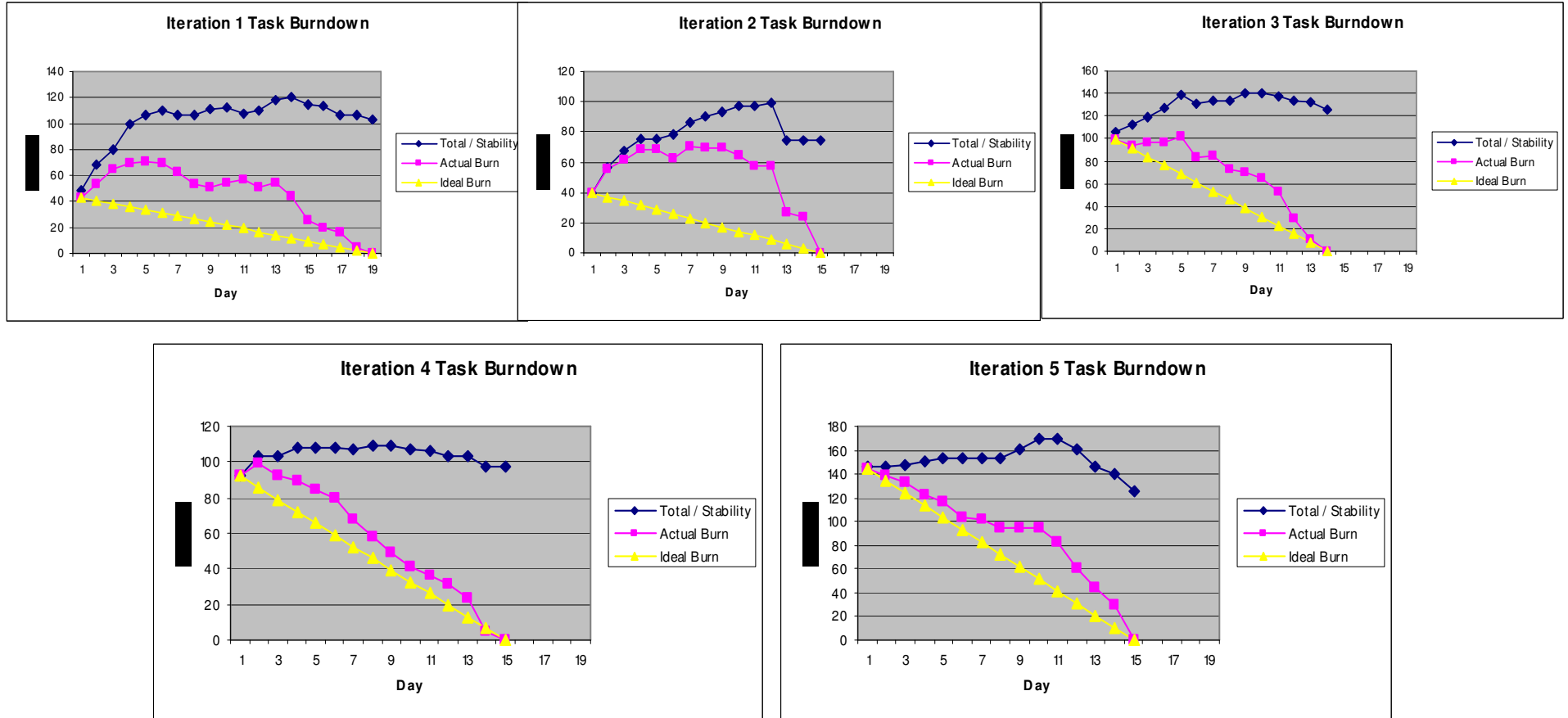
How does iteration 3 compare?



And iteration 4?



And finally... iteration 5?



How do we use the big five on a single project?

- Productivity
- ★ Quality
- Predictability
- Job Satisfaction
- Innovation



Quality: Defect Measures

- Pre-production Quality
 - ▶ Defect Density
 - ▶ Test Effectiveness

- What about post-production quality?
 - ▶ A focus of program, product and portfolio management, not project management
 - CRUD – Customer Reported in-Use Defects
 - WAI – Works As Intended
 - CNR – Can Not Reproduce



Quality: Value Measures

- End of Iteration Survey
- Dynamic Portfolio Position

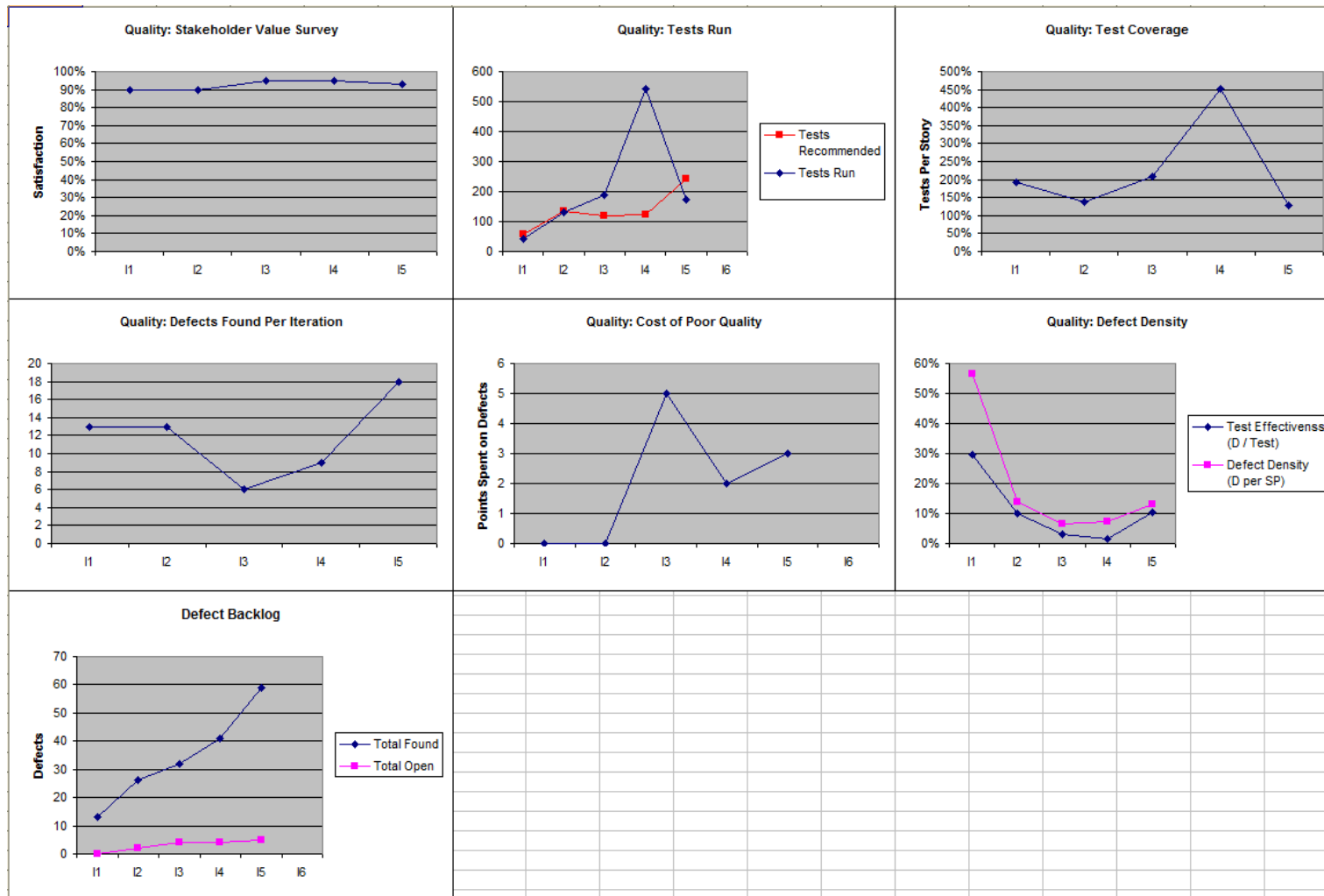


Quality: Compliance Measures

- Internal Process Violations
- External Process Violations (audit findings)



Project Level Dashboard: Quality



How do we use the big five on a single project?

- Productivity
- Quality
- Predictability
- ✦ Job Satisfaction
- Innovation



P: Job Satisfaction

- Survey
 - ▶ Do you feel the innovation is being done correctly?
 - ▶ Do you feel the innovation is directly causing improvements to the big five measures?
 - ▶ Do you like your job more or less when including this innovation in your work?
 - ▶ Has this innovation affected your overtime hours?
 - ▶ Has this innovation increased the odds of retaining you as an employee?
 - ▶ What percentage of your projects have been successful? Partially successful? Failed?
 - Are you satisfied with this percentage?
 - ▶ Will this innovation lead to more successful projects than in your past?
- Retention
- Overtime hours
- Project Results Satisfaction



How do we use the big five on a single project?

- Productivity
- Quality
- Predictability
- Job Satisfaction
- ★ Innovation



Innovation at the project level

- Retrospectives may lead to innovations
 - ▶ Can also come up anytime as well
 - ▶ “Let’s try no hours estimates”
 - ▶ “Let’s try “a user can” instead of “as a <role> I want to <action> so that I can <value>”

- Each must be measured on the big five
 - ▶ Productivity: did our velocity improve due to this innovation?
 - ▶ Quality: did our defect density, test effectiveness, perceived value, compliance improve?
 - ▶ Predictability: did our accuracy or time to accuracy improve?
 - ▶ Job Satisfaction: do we like this innovation better?
 - ▶ Innovation: what is the name of this innovation? did we do the innovation correctly?



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Define Red, Yellow, Green for every metric

- Example: Productivity:
 - ▶ Scope:
 - Green: $\text{predicted_capacity} \geq \text{release_backlog}$
 - Yellow: not green, < 13 or $< 1/3$ timeline
 - Red: not green, ≥ 13 or $\geq 1/3$ timeline
 - Action: remove velocity impediments, cap release backlog, add iterations, cancel project
 - ▶ Velocity:
 - Green: velocity trend flat or up
 - Yellow: trending down 1 iteration
 - Red: trending down 3+ iterations
 - Action: remove velocity impediments
 - ▶ Cost:
 - Green: $\text{cost} \leq \text{plan}$
 - Yellow: cost up to 110% of plan
 - Red: cost up to 120% of plan
 - Action: remove cost impediments, reduce release backlog, add budget, cancel project



Program Dashboard with Drill Down

- Know at a glance which projects to look at
- Drill down for details and for default corrective action tasks for red items

project	productivity	quality	predictability	job satisfaction	innovation
P1	r	g	g	g	g
P2	r	y	y	y	y
P3	r	y	r	r	r
P4	r	r	r	r	r
P5	r	r	r	r	r
P6	r	r	r	r	r



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What do we compare against?

- Vs. Historical
 - ▶ Pre-Requisite: Historical data exists or can be mined
 - ▶ If still not captured in next four weeks, admit it can't be done
- Vs. Self
 - ▶ Pre-Requisite: Iterative methodology or multiple releases
- Vs. Current Traditional
 - ▶ Pre-Requisite: Similar project(s) can be identified and will cooperate
- Vs. Industry Benchmark
 - ▶ Pre-Requisite: adequate benchmark can be found
- Vs. Plan
 - ▶ Pre-Requisite: a plan must exist and be trusted or adjusted based on history



Key to Measuring Throwdowns: Portfolio Management

- Intake management:
 - ▶ List of all proposals and staffed projects: proposal backlog, project backlog
 - ▶ Rank by value using same techniques for ranking stories
 - ▶ Rank by size using same agile estimation technique as for stories
 - We use a “relative ranking” approach and can rank 20-60 items per hour
 - Throwdown: how many do you rank per hour?
 - ▶ Have project profiles that focus on comparison criteria such as:
 - Technologies, Domains, Team Size, Initial Estimates, etc

- Capture actuals for time, cost, predictability, satisfaction, innovation for all projects
 - ▶ Also track Success Level: Succeeded, Partially Succeeded, Barely Succeeded, Failed

- Tag projects with the innovations they are trying
 - ▶ Agile, Dedicated Resources, etc



Compare Projects by Innovation

- Use profiles to compare apples to apples
- Simple example: using size and cost only
 - ▶ Filter for all projects that are size 3, that do not have the “agile” innovation tag
 - Cost: the range is from \$8K to \$45K
 - ▶ Filter for all projects that are size 3, that have the agile innovation tag
 - Cost: the range is from \$5K to \$30K
 - ▶ Winner: Agile Innovation!
- We can use more parameters such as technology, team size, etc
- We can compare more actuals such as success level, calendar time, job satisfaction etc.



Measuring at the Portfolio Level

- The following slides explore the big five specifically for portfolio management
 - ▶ Understanding what's different at the portfolio level vs. the project or program level
 - ▶ Deciding what to measure at the portfolio level



Productivity: Time and Cost Measures

- Time
 - ▶ Proposal Submitted ← to understand time from proposal to value received
 - ▶ Project Initiation ← traditional cycle time start
 - ▶ Project Acceptance ← traditional cycle time end
 - ▶ First Value, 80% Value, Full Value ← to understand real time to value

- Cost
 - ▶ Cost of Cancelled Projects



Productivity: Scope Measures

- Project Points (PP)
- Intake Requests Points (IRP)
- KLOC (thousands lines of code)
- LFP+QP (light function points plus quality points)
- FP (function points)

- SP (story points) don't work as they are unique from project to project
- UP (use case points) don't work unless every project uses use cases

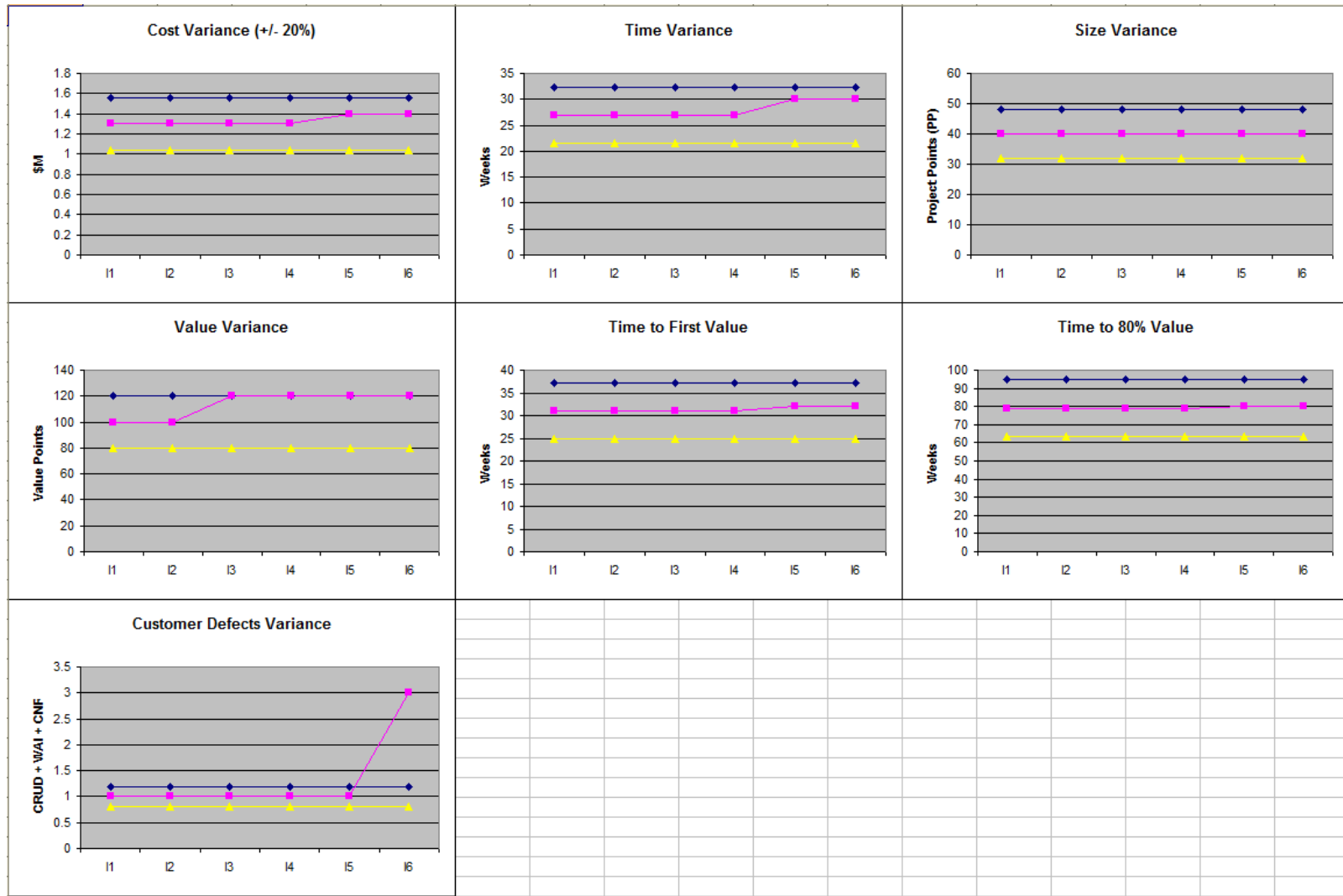


Predictability: Variance Measures

- Original estimate and date of estimate
- Updated estimates and date of estimates
- Final estimate and date of estimate
- Actuals
- Will lead to real “cones of uncertainty”
 - ▶ How far off are our initial estimates?
 - ▶ When are we 80% correct?
 - ▶ When are we 90% correct?
- For Productivity and Quality



Project Level Dashboard: Cones of Uncertainty



Quality: Defect Measures

- Post-production Quality
 - ▶ CRUD – Customer Reported in-Use Defects
 - ▶ WAI – Works As Intended
 - ▶ CNR – Can Not Reproduce

- % IT Budget on Correction Projects

- Correlation:
 - ▶ Do projects with higher preproduction defects lead to higher post production defects?



Quality: Value Measures

- Revenue generated in dollars
- Cost reduction in dollars
- Value Points (VP) using Agile Portfolio Management Fibonacci value ranking
- Weeks to First Value
- Weeks to 80% value
- Renewals in dollars or headcount
- # customers or users
- Dynamic Portfolio Position
- Non-Dollar Objective Value Measures
- End of Iteration Survey
- * % IT Budget on Enhancement Projects
- * Enhancement Requests
- * Portfolio Position



Innovation: Skill Growth

- Innovation is about trying new ideas, techniques and practices
 - ▶ And measuring the results using the big five
 - ▶ The keeping the winners and ditching the losers

- Skill growth illuminates innovation growth
 - ▶ What new process or tool skills are valuable to the organization?
 - ▶ Which people are growing in these skills (such as agile skills)
 - ▶ Which skills are growing
 - ▶ What level are the skills growing to (L0 – L5)
 - ▶ Which skill areas are lagging



Innovation: Skill Growth Tracking

- Each practice is a skill, one for one: shared vision, release planning, etc.
- For each skill, practitioners grow from L0 to L5
- Each level clearly defined with objectively measurable tasks
- Levels require coaching to ensure quality of skill growth
- Levels require PIRs to ensure everyone participates in process improvement
- Peers at a higher level grant lower level approval instead of ivory towerists
- People are proud and competitive about growing skills
- Inspires a drive to change in all participants
- Adoption Measure: organizations can see skill growth in roll up reports
- Top 5 in growth recognized each cycle by executive management




Innovation: Skill Types

- Role Based Skills – Generic skills that are useful on every project
- Technology Skills – specific technologies such as Java, SAP, etc
- Domain Skills – tied to each client’s specific business areas

- Earning skills is much like a merit badge system
- The more merit badges, the more project tasks they can own
- Increases whole team and recognizes people who make learning a goal
- Can create “baseball cards” for each person
- Can be used for staffing projects



Skills “Baseball Card”

<p>Pat Jones</p> 	<p>Skills</p> <p>Roles: Arch L3, Analyst L4, Coach L5</p> <p>Technologies: SAP Config L3, .Net L5, PeopleSoft L2</p> <p>Domains: Milling L5, Transportation L1, Costing L1</p> <p>Projects</p> <p>Core Project: Kayak – Ranked #12</p> <p>Extended On: WindJammer – Ranked #5</p>
<p>Location</p> <p>Downtown Office</p>	<p>Partial: L3</p> <p>Role: L1</p> <p>Goal: L4</p> <p>Guess: L3</p>

Partial: highest level skill for a role

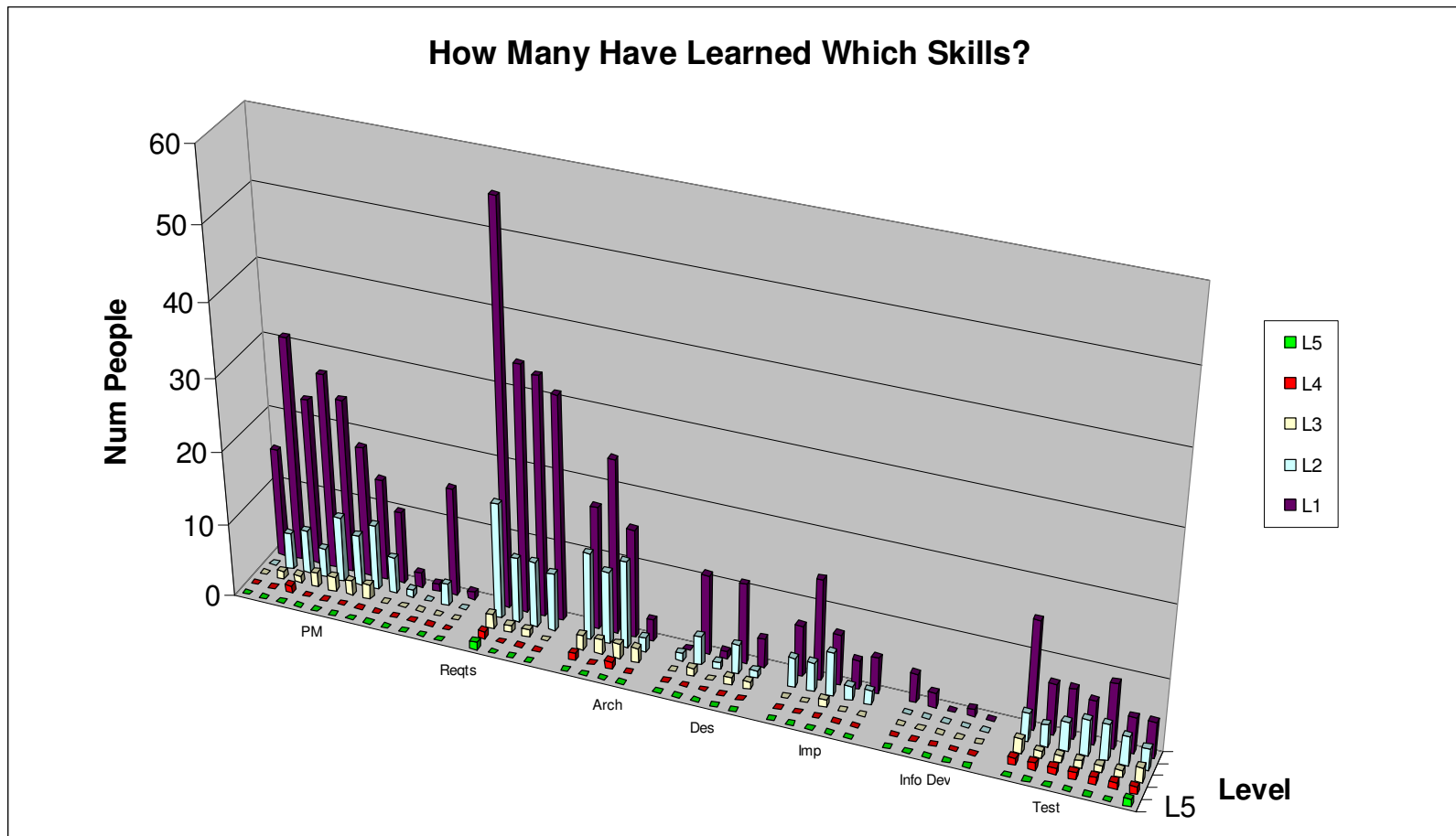
Role: all skills for this role at this level or higher

Goal: shows if this person wishes to be staffed in this role

Guess: allows staffing before real skill evidence data has been submitted



Innovation Dashboard: Skill Growth Graph



Goals will be set for the number of Practitioners (L3), Junior (L4), and Senior (L5) mentors needed to sustain the transition



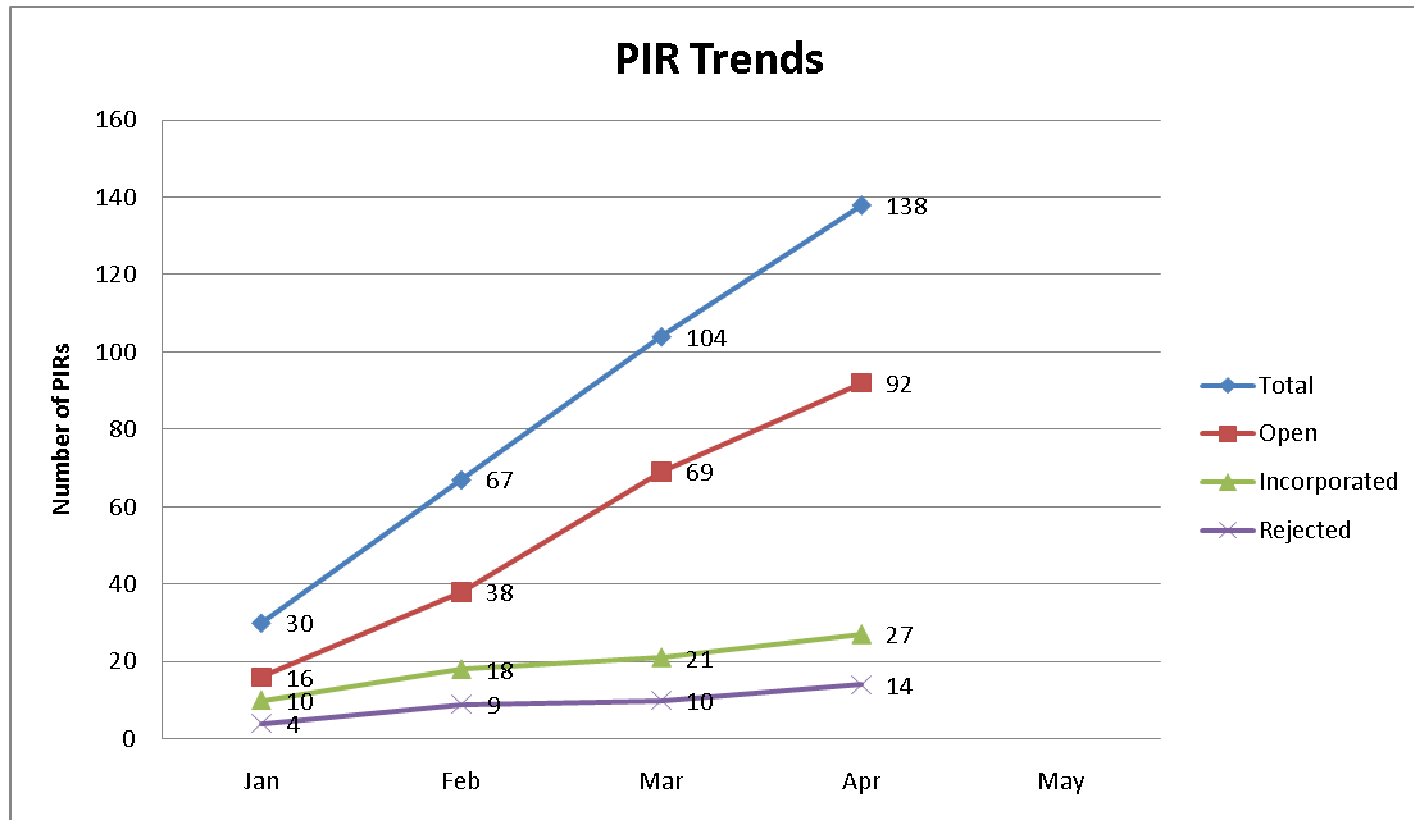
Innovation: Process Improvement Requests (PIRs)

- PIRs are requests for innovation
- No PIRs means no innovation

- Questions:
 - ▶ How many are being submitted per month
 - ▶ Are submissions accelerating as more teams/people/projects go agile
 - ▶ Is Pilot 0 keeping up with the PIRs by closing them
 - ▶ How many are being rejected vs being closed as incorporated into the practices



Innovation Dashboard: PIR Trends

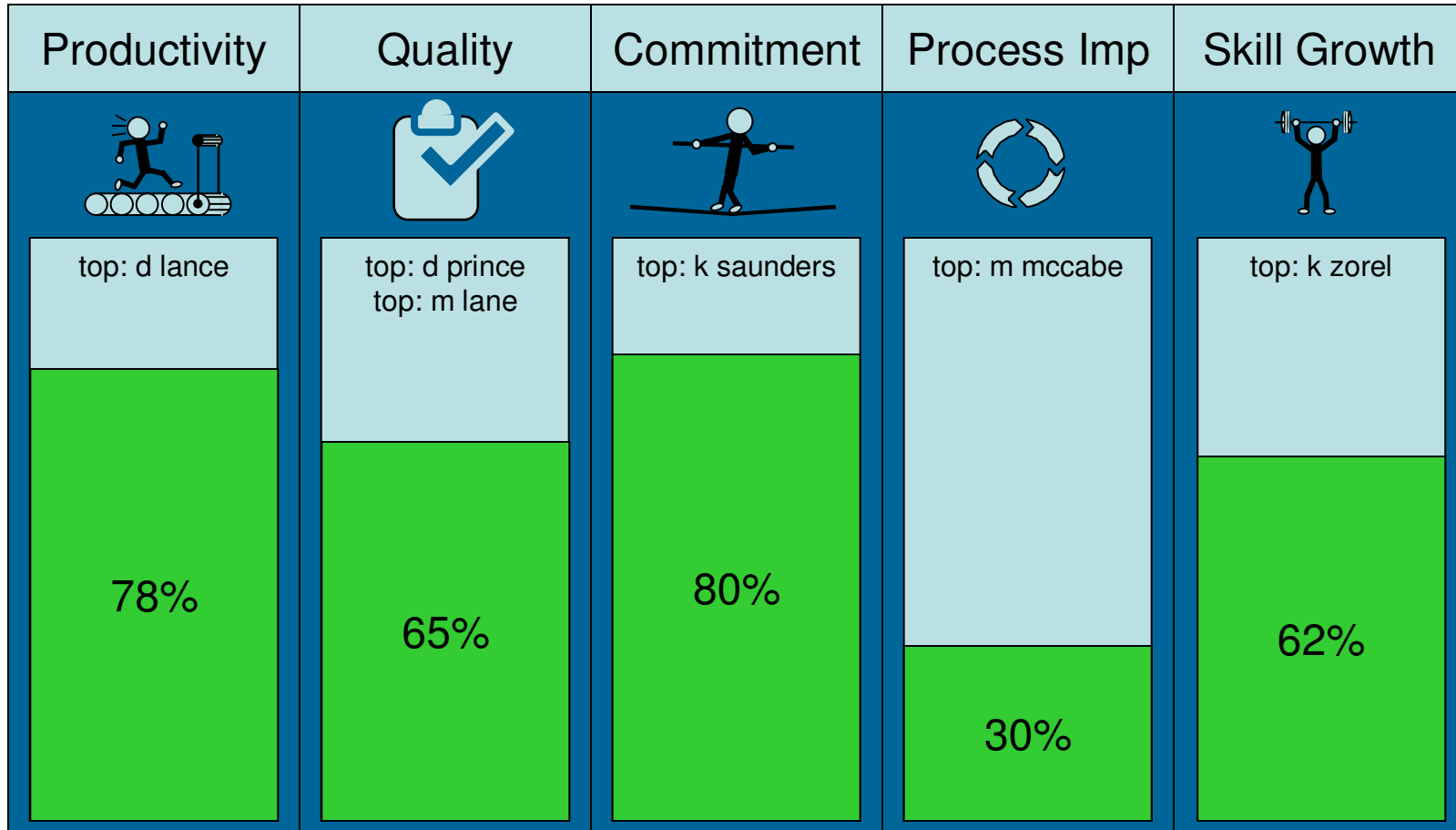


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Personal HUD





What concerns do you have about agile?

Thank
you

